



Vision Statement

Westgate Health Co-operative wishes to empower people to work co-operatively and to create healthy communities.

We contribute to the health and wellbeing of individuals and their communities through the provision of high quality, affordable health services.

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Chair Report

Patrick R. Ferdinands



In my first year as Chair, I want to discuss three matters that have a bearing on the strength of our organisation – what an effective Board looks like, our strategic roadmap and our successful 'going concern'.

Before discussing how an effective Board functions, I will briefly describe the role of its Chair. Besides presiding at meetings, the Chair has to ensure the proper working of the Board. This includes acting as counsellor, advisor and listener to the Executive Officer and other members of the Board. More importantly, it involves deciding, together with the Executive Officer, what matters should be the concern of the Board and what matters are purely management matters, to be left to the executive management.

The Board is a collective decision-making body. The Board plays an active role in strategic review and development proposals. The Board also establishes basic priorities, ethical values and policies and ensures that probity is maintained in accounting, reporting and all other respects.

I can report that since being elected to the Board in 2012, our organisation has enjoyed an effective Board, all made up of volunteers with a diverse array of complementary skills. Skills are only one element of an effective Board. To be a well-functioning team, we have to participate in a 'cycle of virtue' - one in which mutual respect flourishes in a way that matures into mutual trust. This 'cycle of virtue' allows for respectful challenging of each other's positions on significant matters, forcing deep collective introspection and, ultimately, bringing about the best decision at the time for the organisation. Our recent nomination process for election to the Board ensures our members have the opportunity to choose capable candidates who are relevantly skilled and exhibit the values of respect, leadership and professionalism necessary in a prospective Board member for any organisation. In the current Board,

you have a diversely skilled, diligent, respectful and trusting group of directors, whose effectiveness you can judge by our organisation's collective success.

Our strategic roadmap puts forward a vision in which Westgate Health seeks to maintain our strong and unique identity as a Co-operative, facilitate innovation in the delivery of better primary healthcare services, address healthcare gaps for vulnerable people and establish new services under our Co-operative model. This vision includes consolidating and continually improving existing services. That includes revamping existing facilities, the results of which are already evident in our South Kingsville facilities, which will, in due course, extend to our Newport facilities.

In terms of our 'going concern', the business of Westgate Health has achieved striking growth following 2012. Our average annual profit for the four years prior to 2013 was approximately \$68,000. From 2013 to present, the average annual profit has increased 5.7-fold to \$389,000, with the last two financial years yielding more than \$500,000 each year. This is achieved through the hard work of our organisation's most prized and essential asset – our people! Our people have facilitated significant growth that has allowed the redevelopment of our facilities, which in turn, improves service delivery to our members.

The three matters I have discussed above present a picture of our organisation that is steered well, has an effective vision in keeping with Westgate Health's history and has very capable healthcare professionals and support staff servicing our near 11,000 members and community.

Patrick R. Ferdinands Chairperson

EO Report

Mary-Anne Perry



This year has been a great opportunity for the organisation to take a break from the refurbishment of our facilities and allow us to focus on new ways we could be more involved with our members' in the community.

We engaged in multiple health promotions this year, details of which can be found further in this report. These promotions enabled us to connect with members and patients and encourage them to be part of their Co-operative. We delivered messages around risk management for chronic disease, the importance of engaging with a local health service and doctor, as well as having fun during Book Week with our younger members. Staff and patients alike found these events a positive experience and we look forward to continuing these promotions during 2018.

In line with our plans for 2017 we have successfully:

- Attained accreditation for both South Kingsville and Newport clinics until 1st January 2020. Accreditation to the standards of the Royal Australian College of General Practitioners (RACGP) assures our patients of our commitment to deliver a quality health service.
- Completed extensive training for the whole of practice in understanding and delivering relevant and positive help to our community who are experiencing Domestic Violence. We participated in a pilot program delivered by the University of Melbourne and funded by the Primary Health Network (NWMPHN). The Weave program training equipped our Doctors and staff to better identify the risk factors associated with Domestic Violence and improve our knowledge on referral pathways.

Established and launched the Westgate Health
Charitable Fund. This allows a percentage of our
annual surplus each year, as determined by the Board
to be donated to the fund. As the Fund grows and
develops it is planned to use the retained capital
and interest to support needs identified by both
staff and members. By this means the link between
your co-operative and the greater community will
be strengthened further especially in the Western

Our Newport clinic continues to be a priority to refurbish to standards in line with our completed building st South Kingsville. We have spent considerable time during this year preparing for this and are pleased to report that we will be ready to commence this necessary work early in 2018

I would like to take this opportunity to personally thank all our dedicated and caring doctors and staff at Westgate Health. Their hard work and support is greatly appreciated and they are the reason that we are able to continue year after year to do the valuable and rewarding work that we do.

Lastly I would like to acknowledge the efforts and guidance of the Board of Westgate Health. They give of their time voluntarily and we thank them for this ongoing commitment to the co-operative.

Mary-Anne Perry Executive Officer

Treasurer's Report

Dina Lynch



The year to 30 June 2017 proved to be another successful year financially with a profit of \$513,655 before donations to the Westgate Health Charitable Fund. This was only marginally below last year's record \$557,967.

In the year to 30 June 2016 an inaugural payment of \$50,000 was made to the Westgate Health Charitable Fund. In the year just ended your directors approved a further payment of \$200,000 subject to approval of the annual accounts by the membership at the Annual General Meeting. After this donation the final audited surplus is \$313,655.

Below is a graph showing how Revenue and Surpluses have developed over the last nine years. The graph shows an interesting picture of comparatively modest profits in the four years to 30 June 2012 followed by healthier profits for the recent five years to 30 June 2017. It would be foolish to assume that profits of this magnitude will

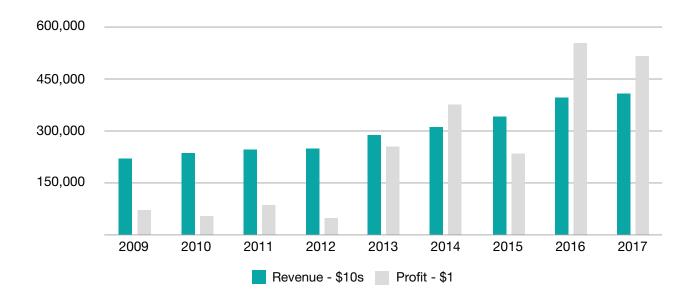
automatically flow on into the indefinite future, and a review of recent years shows just how this money has been used.

Since 2014 some \$1.5million has been spent on the purchase of property and refurbishment of the Vernon Street clinic. Reported elsewhere, plans are well advanced for a major refurbishment of the Newport Clinic.

Cash at Bank has also shown a healthy growth, notwithstanding the high level of capital expenditure. As at the Balance date our bank balances stood at \$1,110,856.

It is fair to report that the finances of your co-operative are as healthy as they have ever been and the organisation is well placed to face the future.

Dina Lynch Treasurer



Board of Directors



Patrick Ferdinands
Chair

Patrick is a Victorian Public Servant, having joined the service in 1990. In his current role, Patrick utilises his specialist legal skills as an experienced lawyer advocating in the Supreme, County, Magistrates' and Children's Courts. Patrick has recently taken on the role of chair of the Board.



Dina Lynch
Treasurer/Secretary

Dina has a Bachelor of Business & Accounting degree and completed her CPA exams. She has had many years experience in the not-for-profit sector in senior roles. Dina has also served 7 years as a councillor for Maribyrnong City Council.



Peter Cash

Peter is a Chartered
Accountant who came to
Australia in 1984 as head of
Borthwicks' Meat operations
in Australia and Japan. Peter
enjoys his pro bono work
through Westgate Health
Coop Ltd and his Rotary
Club where he has been
president twice.



Patricia McLean

Patricia is a fully registered practising psychologist and has been a Westgate Health board member for 10 years.



Gordon McLean

Gordon has taken an active interest in the Co-op since its establishment and has served on the board for many years. Gordon is a recently retired Company Managing Director and has served on several Boards.



Ann Allenby

Ann has over 25 years' experience in the health management sector in a range of areas such as clinical service manager, research and quality management. Her qualifications include Doctorate, Masters in Educational Studies, and Grad Dip in Health Economics and Policy Management.



David Martin

David has vast experience in business development in small, medium and community based organisations. His strengths in marketing, growth stratergy and business planning are an asset to Westgate Health.



Vanessa O'Shaughnessy

Vanessa is a communications professional with government, corporate and journalism experience, with a strong focus on community and stakeholder engagement. Vanessa lives in West Footscray and joined the board in January 2017.

Doctors



Dr Maryann Spottiswood

Maryann has worked at Westgate Health for 23 years. Her special interests include obstetrics and shared antenatal care. She holds a Diploma in Obstetrics and a Certificate in Family Planning. Maryann is a registered trainer with VMA and is actively involved in the training of our future doctors.



Dr Stephen O'Shea

Stephen has worked for many years at our Newport clinic. He is a GP supervisor with the University of Melbourne training medical students and has a special interest in delivering care to our aged community. He regularly visits aged care facilities across Hobson's Bay.



Dr Chris Watts

Chris is longest serving doctor with Westgate
Health and has been with us since 1980. As well as working at both South Kingsville & Newport,
Chris has also worked part time in community health, occupational health,
Aboriginal and student health.
He currently works 1 day per week at Headspace, the youth mental health service.



Dr Kay Whitfield

Kay enjoys working and providing her services to the community. She has been a Doctor at Westgate Health since 1987 and her interests are across a wide range of general practice including shared antenatal care, geriatrics and mental health.



Dr Simon Leslie

Simon has been at Westgate Health since 1995. He has worked in many developing countries including refugee health with Save The Children Fund. Simon has a special interest in immunisation and served on the Australian Technical Advisory Group for Immunisation Group (ATAGI) for 5 years.



Dr Catherine Davey

Catherine has a special interest in Women's Health and GP counselling. She has a certificate in Sexual Health and a Graduate Diploma in Counselling. Catherine has worked both in Australia and overseas and speaks Arabic.



Dr Richard Sloman

Dick has a special interest in Community and Aboriginal Health. He shares his work between Westgate Health and the Victorian Aboriginal Health Service. Dick spent 2 years at Amata and Pipalyatjara on the APY lands in Northern South Australia.



Dr Krish Dinesh

Krish completed his qualifications in general practice in Scotland and moved with his family to Australia in 2014, where he joined Westgate Health. He holds a Diploma in Practical Dermatology and Dermoscopy. Krish has a special interest in managing skin cancers. He is also a GP supervisor for the University of Melbourne.

Doctors



Dr Shankar Srinivasan

Shankar graduated at the University of Melbourne in 1978. He has worked across many fields of general practice and in more recent years in his own clinic. He is the newest addition to the Westgate team of Doctors and has an interest in hypnotherapy and of course all the challenges of General Practice.



Dr Choi Kwan

Choi enjoys the diversity of general practice, from looking after the very young to older members of the community. In addition to his Fellowship in General Practice, he holds Diplomas in Obstetrics and Palliative Medicine. When he is not working he likes to swim and bushwalk.



Dr Dora Hu

Dora graduated from
The University of Melbourne
in 2011, and has worked in
several public hospitals in
Victoria before embarking on
specialty training in General
Practice. She has worked in
Westgate Health Co-op since
2014, enjoys all facets of
general practice and can speak
Mandarin. She also obtained a
Diploma in Child Health through
The University of Sydney.



Dr Jason Juggapah

Jason trained as a GP in his home town of London, having completed his medical degree in 2009 in Yorkshire, UK. He has a keen interest in the holistic management of anxiety and depression, sexual health as well as working with members from the LGBT community. He also has a Master's degree in Immunology from Imperial College London and several scientific publications.



Dr Magdalena Matthews

Magdalena completed her undergraduate medical training in Slovakia before moving to the UK, where she achieved Fellowship of the Royal College of General Practitioners (UK) in 2012. Moving to Australia in 2014 she was awarded FRACGP and currently works as a GP in the Newport Clinic. She has a special interest in women's health, dermatology & aesthetic medicine and child health.



Dr Dervila Holmes

Dervila is from the west of Ireland, and qualified as a medical doctor in 2000.

She has been practicing in Australia since 2015. Her special interests include Dermatology including minor surgery, women's health including Implanon and IUD insertion, musculoskeletal medicine including knee and shoulder cortisone injections, mental health including mental health care plans for psychology.



Dr Samuel Bell

Sam has a keen interest in women's health, pregnancy and paediatrics. He has spent the last 5 years training in Obstetrics and Gynaecology at The Royal Women's, Monash, Sunshine and Geelong Hospitals and holds an Advanced Diploma of Obstetrics and Gynaecology. He offers Implanon and IUD insertion and has undertaken training in medical termination of pregnancy. Sam is a registrar currently completing his General Practice training at Westgate Health.

WESTGATE HEALTH CO-OPERATIVE

Our Team

Management/Administration

Mary-Anne Perry – Executive Officer Peter Cash – Accountant Katrina Kortlang – Office Manager Devi Ranadhir - Bookkeeper Erin Stephens – Administration

GP's

Dr Maryann Spottiswood

Dr Stephen O'Shea

Dr Chris Watts

Dr Kay Whitfield

Dr Simon Leslie

Dr Catherine Davey

Dr Richard Sloman

Dr Krish Dinesh

Dr Shankar Srinivasan

Dr Choi Kwan

Dr Dora Hu

Dr Jason Juggapah

Dr Magdalena Matthews

Dr Dervila Holmes

Dr Samuel Bell

Dental

Dr Gabriela Hanciu Dr Marianne Brownlee

Dental Nurses

Amna Bron Sharona

Reception

Kelly-Anne

Gina

Erin Lucy

Megan

Sue

Victoria

Nurses

Trudi Phuong Robyn

Fran

Sherryn

Allied Health

Pat McLean - Psychologist

Ken Holland - Psychologist

Fiona Jensen - Psychologist

Peter Ferrigno – Acupuncturist

Tony Day – Physiotherapist

Howard Parker - General Surgeon

Jair Butler – Podiatrist

Emily Pereira - Dietitian

Alice Hill - Paediatric Physiotherapist

Karen Thorne - Diabetes Educator

Jo Shokralla –Mental Health Nurse



Strategic Roadmap

Our four priority destinations

Destination 1

Having a strong, unique identity as a co-operative

Destination 2

Facilitating innovation through technical and personal delivery of better primary healthcare services

Destination 3

Identifying gaps and facilitating better health care for:

Vulnerable people

Men

Destination 4

Establishing new services using the co-operative model



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Charitable Trust



Last financial year, the Board of Westgate Health announced the formation of the Westgate Health Charitable Fund (the Fund), which was established with charitable purposes in mind. The Fund was seeded with an initial payment of \$50,000 and it is pleasing to report that as at 30 June this year the fund had grown to \$53,324.

The 2016-17 financial year has again proven to be financially successful and the board has resolved to make a further payment to the Fund. This payment of \$200,000 is subject to approval by the membership at the 2017 Annual General Meeting.

This proposed payment is in line with the Westgate Health Charitable Fund donations policy, approved by the Board in May this year.

Westgate Health Co-operative Ltd is a registered charity and, as such, is afforded tax free status. We are pleased to be in a position to apply some of the benefits of this status to the development of the Fund which will primarily benefit people living in the Western suburbs. This could include providing medical and educational scholarships, subsidising medical services or providing much-needed medical equipment in the local area. The Fund will also provide a bulwark against Westgate Health falling on lean times.

The intention in the Fund's early stages is to make some grants each year but primarily to develop a strong pool of funds which may eventually become self-financing.

This year the board has agreed to a donation of \$2,500 to Western Chances, an organisation that is in an ideal position to monitor the distribution of these funds to worthy students in the Western suburbs.

An initial advisory committee has been established with the goal of gaining insights into the priorities of members and staff for the Fund. The committee will oversee community engagement events with the aim of promoting greater involvement from members.

This approach will ensure the purpose of the Charitable Fund - to provide assistance to members of the Western suburbs community, either directly or indirectly – is achieved. This will necessarily require a broad understanding of community priorities, which will inform recommendations that can be taken to the board of directors.

We are excited by the potential of the Fund - annual grants to students at all levels, grants to the disadvantaged to provide equipment to help with mobility problems and even grants to institutions to assist in the purchase of essential equipment are all potential uses.

The reality is that with the backing of Westgate Health Co-operative Ltd – and the recently established Fund - the scope for improving the lives of people in need within our area becomes almost limitless.

Events



Heart Week

06-13th May 2017

Heart Week provided an opportunity for Westgate Health to highlight the issue of heart disease in Australia and help improve heart health within our community.



Men's Health Week

12th - 16th June 2017

Westgate Health partnered with the Son's of the West program to shine a light on the importance of men's health. Dr Stephen O'Shea along with our Executive officer Mary-Anne Perry delivered an information session at the Newport Community Hub.



National Diabetes Week

9th - 15th July 2017

The focus of this campaign was to raise awareness that Type 2 Diabetes is Australia's fastest growing chronic condition. We made available to members and patients at each clinic a healthy diabetes friendly cook book.



Children's Book Week

19th - 25th August 2017

We couldn't forget our younger patients and members – Children's Book Week was a great opportunity to remind us the joy that books can bring. All children that visited both clinics during book week received a free book to take home.



R U OK Day

14th September 2017

R U Ok Day allowed all staff to check in with each other to make sure we were all doing OK. We also decided to wear a splash of yellow to help raise awareness.



Camp Quality – Supporting kids with cancer

7th October 2017

We were happy to support this great cause by holding an afternoon tea fundraiser at the Vernon Street clinic. Our office manager Katrina Kortlang has supported camp quality for many years and we were happy to take part this year.



History (Now + Then)

July 1978

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The Idea

The western region council for social development conducted a survey and recognised from this a need for medical care in South Kingsville and the surrounding areas

September 1980

The Start

On September 8th 1980 a medical clinic was registered and started consulting at 23A Vernon Street in December 1980

September 1986

New Home

On the 26th September 1986 the new co-operative was registered as South Kingsville Health Services.

Soon after we moved to our current home at 19 Vernon Street.

September 1991

Dental Service

Our dental service was established at Vernon Street in order to assist the growing needs of the community.

October 1993

Newport Location

We purchased the existing business at 2 Home Road Newport and commenced practicing at a second location.

July 2000

Name Change

The decision was made by the Board to change the name to Westgate Health Co-operative. It was felt that with the addition of Newport this name more accurately reflected the scope of the communities that the service was now reaching.

July 2014

Commenced refurbishment

It was with great excitement that we were able to begin this much anticipated work on our buildings at 17 and 19 Vernon street. The refurbishment enabled us to upgrade our facilities to ensure a home for the co-operative in years to come.

December 2015

Purchase of 21 Vernon Street

After many years of leasing 21Vernon Street, the opportunity became available for us to purchase the building. Fortunately, we were in a position to do this and subsequently refurbish 21 Vernon.

Care is the Cure



Care is the cure
It is slow,
It is raw,
It is pure.

It is simple and bare. It is real, It is bold,

It is there.

Nothing is newer Or older, Or wiser, Or truer,

Care is the cure.

WESTGATE HEALTH CO-OPERATIVE LTD

ABN 96 221 218 119

ABRIDGED FINANCIAL STATEMENTS

For The Year Ended 30 June 2017

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Statement of Profit and Loss for the Year Ended 30 June 2017

Note	2017 \$	2016\$
Operating Revenue		
Interest Received	13,682	
Medical income	3,211,975	3,147,136
Dental income	310,029	331,840
Membership income	244,864	228,750
Sundry income	82,428	50,369
Rent	246,793	228,363
	4,109,771	4,007,288
Expenditure		
Co-operative	149,710	151,239
Dental	31,211	34,561
Medical	370,282	269,995
Employment	2,891,077	2,846,926
Donation to Westgate Health Charitable Fund	203,313	50,000
Other	150,523	146,600
Total Expenditure	3,796,116	3,499,321
Profit before and after income tax of \$nil	313,655	507,967

Statement of Financial Position as at 30 June 2017

Note	2017 \$	2016\$
Current Assets		
Cash and Cash Equivalent	1,110,856	1,045,981
Trade & Other Receivables	30,080	15,621
Other	35,309	37,381
Total Current Assets	1,176,245	1,098,983
Non Current Assets		
Property, plant & equipment	2,162,512	1,815,731
Total Non Current Assets	2,162,512	1,815,731
Total Assets	3,338,757	2,914.714
Current Liabilities		
Bank Loan	76,500	89,369
Trade & Other Payables	452,373	263,797
Provisions	80,179	65,853
Total Current Liabilities	609,052	419,019
Non Current Liabilities		
Bank Loan	195,775	268,431
Provisions	12,289	19,278
Total Current Liabilities	208,064	287,709
Total Liabilities	817,116	706,728
Net Assets	2,521,641	2,207,986
Equity		
Issued Capital	-	_
Reserves	500,042	500,042
Retained Profits	2,021,599	1,707,944
Total Equity	2,521,641	2,207,986



17-21 Vernon Street South Kingsville

Tel: 03 9391 6777 Fax: 03 9391 6680

2 Home Road Newport

Tel: 03 9391 2222 Fax: 03 9399 1540

Postal Address
PO Box 11
Altona North Vic 3025

www.westgatehealth.coop